

Gwinnett Tech Foundation, Inc. and Subsidiary

Consolidated Financial Reports

June 30, 2020 and 2019



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INDEPENDENT AUDITORS' REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS	1
CONSOLIDATED FINANCIAL STATEMENTS	
Consolidated statements of financial position	2
Consolidated statement of activities and changes in net assets, June 30, 2020	3
Consolidated statement of activities and changes in net assets, June 30, 2019	4
Consolidated statements of cash flows	5
Notes to consolidated financial statements	6



INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Gwinnett Tech Foundation, Inc. and Subsidiary
Lawrenceville, Georgia

We have audited the accompanying consolidated financial statements of Gwinnett Tech Foundation, Inc. and Subsidiary (the "Foundation"), which comprise the consolidated statements of financial position as of June 30, 2020 and 2019, and the related consolidated statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

The Foundation's management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Duluth, Georgia
October 29, 2020

Gwinnett Tech Foundation, Inc. and Subsidiary

Consolidated Statements of Financial Position

June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
Assets		
Assets		
Cash	\$ 85,704	\$ 171,060
Unconditional promises to give, net	412,295	633,963
Investments	7,853,838	7,584,768
Investments - other	<u>426,182</u>	<u>420,984</u>
Total Assets	<u>\$ 8,778,019</u>	<u>\$ 8,810,775</u>
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 125,568	\$ 187,038
Funds held for affiliate	<u>1,278</u>	<u>1,278</u>
Total liabilities	126,846	188,316
Net Assets		
Without donor restrictions - undesignated	561,166	634,025
Without donor restrictions - board designated	255,383	252,117
With donor restrictions	<u>7,834,624</u>	<u>7,736,317</u>
Total net assets	<u>8,651,173</u>	<u>8,622,459</u>
Total Liabilities and Net Assets	<u>\$ 8,778,019</u>	<u>\$ 8,810,775</u>

See accompanying notes to the consolidated financial statements.

Gwinnett Tech Foundation, Inc. and Subsidiary
Consolidated Statement of Activities and Changes in Net Assets

For the Year Ended June 30, 2020

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	<u>Total</u>
Contributions and Net Investment Return			
Contributions	\$ 635,896	\$ 900,008	\$ 1,535,904
Uncollectible promises to give	(21,702)	-	(21,702)
Interest and dividend income	68,674	94,351	163,025
Net realized and unrealized gains (losses) on investments	1,656	(26,229)	(24,573)
Net assets released from restriction	869,823	(869,823)	-
Less investment management fees	<u>(25,313)</u>	<u>-</u>	<u>(25,313)</u>
Total contributions and net investment return	1,529,034	98,307	1,627,341
Expenses			
Grants and allocations	1,124,258	-	1,124,258
Salaries and benefits	388,328	-	388,328
General and administrative	<u>86,041</u>	<u>-</u>	<u>86,041</u>
Total expenses	1,598,627	-	1,598,627
Change in Net Assets	(69,593)	98,307	28,714
Net Assets, June 30, 2019	<u>886,142</u>	<u>7,736,317</u>	<u>8,622,459</u>
Net Assets, June 30, 2020	<u>\$ 816,549</u>	<u>\$ 7,834,624</u>	<u>\$ 8,651,173</u>

See accompanying notes to the consolidated financial statements.

Gwinnett Tech Foundation, Inc. and Subsidiary
Consolidated Statement of Activities and Changes in Net Assets

For the Year Ended June 30, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
Contributions and Net Investment Return			
Contributions	\$ 993,575	\$ 869,757	\$ 1,863,332
Interest and dividend income	80,575	87,529	168,104
Net realized and unrealized gains on investments	64,533	204,783	269,316
Net assets released from restriction	1,094,170	(1,094,170)	-
Less investment management fees	(26,409)	-	(26,409)
Total contributions and net investment return	2,206,444	67,899	2,274,343
Expenses			
Grants and allocations	1,636,606	-	1,636,606
Salaries and benefits	436,641	-	436,641
General and administrative	83,307	-	83,307
Total expenses	2,156,554	-	2,156,554
Change in Net Assets	49,890	67,899	117,789
Transfers	(658)	658	-
Change in Net Assets, After Transfers	49,232	68,557	117,789
Net Assets, June 30, 2018	836,910	7,667,760	8,504,670
Net Assets, June 30, 2019	\$ 886,142	\$ 7,736,317	\$ 8,622,459

See accompanying notes to the consolidated financial statements.

Gwinnett Tech Foundation, Inc. and Subsidiary

Consolidated Statements of Cash Flows

For the Years Ended June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
Cash Flows From Operating Activities		
Change in net assets	\$ 28,714	\$ 117,789
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Contributions to endowments with restrictions	(307,527)	(242,575)
Net realized and unrealized (gains) losses on investments	24,573	(269,316)
Changes in assets and liabilities:		
Unconditional promises to give	122,030	(32,562)
Accounts payable and accrued expenses	<u>(61,470)</u>	<u>105,376</u>
<i>Net Cash Required By Operating Activities</i>	<u>(193,680)</u>	<u>(321,288)</u>
Cash Flows From Investing Activities		
Net purchases of certificates of deposits	(5,198)	(5,593)
Purchases of pooled fund investments	(677,779)	(563,979)
Proceeds from sales of pooled fund investments	<u>384,136</u>	<u>483,093</u>
<i>Net Cash Required By Investing Activities</i>	<u>(298,841)</u>	<u>(86,479)</u>
Cash Flows From Financing Activities		
Proceeds from contributions restricted for endowments	<u>407,165</u>	<u>401,601</u>
<i>Net Cash Provided By Financing Activities</i>	<u>407,165</u>	<u>401,601</u>
Net Change in Cash	(85,356)	(6,166)
Cash, Beginning	<u>171,060</u>	<u>177,226</u>
Cash, Ending	<u>\$ 85,704</u>	<u>\$ 171,060</u>

See accompanying notes to the consolidated financial statements.

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations: Gwinnett Tech Foundation, Inc. (the “Foundation”), was established in 1994 to generate and provide additional funds for the support of programs and services to achieve the goals and objectives of Gwinnett Technical College (the “College”) located in metropolitan Atlanta, Georgia. Support and revenue is generated primarily through individual and corporate pledges and contributions.

GTF II, LLC (“GTF II”), a wholly owned subsidiary of the Foundation, was established in 2005 to construct facilities for use as an Early Education Center. In 2007, the facilities were completed and leased to the Technical College System of Georgia (“TCSG”). In December 2008, this property was contributed to TCSG. For the years ended June 30, 2020 and 2019, GTF II had no significant activities.

Principles of Consolidation: The accompanying financial statements include the consolidated accounts of the Foundation and its wholly owned subsidiary, GTF II. All material intercompany transactions and balances have been eliminated in consolidation.

Basis of Presentation: The consolidated financial statements are presented in accordance with generally accepted accounting principles in the United States of America (“GAAP”) for not-for-profit organizations which require the reporting of total assets, liabilities and net assets in a statement of financial position; reporting the change in net assets in a statement of activities; and reporting the sources and uses of cash and cash equivalents in a statement of cash flows. Net assets and revenues, gains, expenses and losses are classified as “net assets without donor restrictions” or “net assets with donor restrictions” as follows:

Net assets without donor restrictions - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Foundation.

Net assets with donor restrictions - Net assets subject to donor-imposed stipulations that can be fulfilled by actions of the Foundation pursuant to those stipulations or that expire by the passage of time; or are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Recent Accounting Pronouncements: On July 1, 2019, the Foundation adopted the provisions of ASC Topic 606, *Revenue from Contracts with Customers (Topic 606)* (“ASC 606”). The Foundation’s income is comprised of contributions and investment income. The Foundation recognizes contribution revenue when cash or an unconditional promise to give is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met or the donor has explicitly released the restriction. Investment income falls outside of the scope of ASC 606. The adoption of ASC 606 had no impact on the consolidated statements of financial position or the consolidated statements of activities and changes in net assets.

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

On July 1, 2019, the Foundation adopted the provisions of Accounting Standards Update No. 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made* (“ASU 2018-08”). ASU 2018-08 states that a grant is conditional if the terms and conditions of the agreement require that the recipient overcome a barrier to be entitled to the resources, and if the grantor is released from its obligation to transfer resources (or if resources were advanced, has the right to demand their return) if the recipient fails to overcome the barrier. Both conditions must be present in order for an agreement to be conditional. The adoption of ASU 2018-08 had no impact on the consolidated statements of financial position or the consolidated statements of activities and changes in net assets.

Cash: The Foundation considers only cash in interest bearing checking accounts to be cash. Cash held in certificates of deposit and in money market accounts is considered investments - other. On occasion, the Foundation maintains cash balances on deposit with financial institutions in excess of federally insured limits. Management continually monitors the soundness of these financial institutions and believes the exposure to loss to be minimal.

Promises to Give: Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Promises to give are reviewed for collectability, and reserves for uncollected amounts are established when needed.

Contributions that are expected to be received in future years are recorded at the present value of their estimated future cash flows. Amortization of the discounts is included in contributions in the accompanying consolidated statements of activities. No discount on unconditional promises to give has been recognized for the years ended June 30, 2020 and 2019.

Investments: Investments consist of balances that are held and managed by Truist Financial Corporation (“Truist”) within their pool of investment funds established for technical colleges within the state of Georgia. Earnings from the pooled investments, net of investment fees, are allocated to the Foundation based on their average balance. Investment income and gains and losses on investments are recorded as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law.

Investments held in the pooled funds consist of a diversified portfolio of equities, mutual funds, exchange-traded funds, government bonds, money market and fixed income funds. Investments in pooled funds are valued based on the Foundation’s net asset value (“NAV”) within each fund as a practical expedient to determine their values.

Investment securities are exposed to various risks, such as interest rate risk, market risk and credit risk.

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near term would materially affect the amounts reported in the accompanying consolidated financial statements. Truist is a major custodian bank. Although the Foundation monitors and believes that it is an appropriate custodian, there is no guarantee that the custodian, or any other custodian that the Foundation may use from time to time, will not become insolvent.

The Foundation incurred investment fees of \$25,313 and \$26,409 for the years ended June 30, 2020 and 2019, respectively, as reflected on the consolidated statements of activities and changes in net assets.

Investments - Other: The Foundation has other investments which consist of certificates of deposit and money market accounts with various financial institutions.

Property and Equipment: Property and equipment are recorded at cost or at fair value at the date of donation. Acquisitions in excess of \$500 are capitalized. Depreciation is calculated using the straight-line method over the estimated useful lives of the individual assets. The estimated useful life of equipment, furniture and fixtures is 10 years. All property and equipment of the Foundation was fully depreciated as of June 30, 2020 and 2019.

Funds Held for Affiliate: The Foundation collects and disburses monies for the Gwinnett Tech Alumni Association (“Association”). The Foundation does not provide any financial support for the Association.

Use of Estimates: The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of support, revenue, and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes: The Foundation is a qualifying, nonprofit organization as defined in Section 501(c)(3) of the Internal Revenue Code; therefore, it is exempt from federal and state income taxes. Interest and penalties related to income taxes are expensed as incurred. There were no interest and penalties charged to expense for the years ended June 30, 2020 and 2019.

GAAP provides guidance for how uncertain tax positions should be recognized, measured, presented, and disclosed in the Foundation’s financial statements. Management has evaluated the implications of these standards and has not identified any uncertain tax positions for the Foundation; therefore, no tax expense or accruals are included in the accompanying consolidated financial statements.

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

NOTE 2 – PROMISES TO GIVE

Unconditional Promises to Give: Unconditional promises to give at June 30, 2020 and 2019 are as follows:

	<u>2020</u>	<u>2019</u>
Receivable in less than one year	\$ 391,495	\$ 386,958
Receivable in one to five years	<u>42,500</u>	<u>247,005</u>
Total unconditional promises to give	433,995	633,963
Less: Allowance for uncollectible pledges	<u>(21,700)</u>	<u>-</u>
Unconditional promises to give, net	<u><u>\$ 412,295</u></u>	<u><u>\$ 633,963</u></u>

Conditional Promises to Give: On October 3, 2012, the Foundation entered into an agreement with a donor to establish an endowment fund to promote Life and Health Sciences programs for the College. The endowment was funded using a prior donation from the donor of \$1,000,000. The agreement also converted an unconditional promise to give from the donor of \$1,000,000 into a conditional promise to give in the form of a challenge grant to encourage other private donors to give to the endowment. The donor agreed to match on a dollar for dollar basis amounts raised for the endowment prior to December 1, 2013 and to fund matching amounts on or before December 31, 2013. Any unmatched portion of the conditional promise to give as of December 1, 2013 would be withheld by the donor but is available to match future contributions to the endowment on an annual basis as of December 1 each succeeding year through December 1, 2020.

During the years ended June 30, 2020 and 2019, \$190,000 and \$187,500 of matching contributions were recognized in the accompanying consolidated statements of activities, respectively. During the years ended June 30, 2020 and 2019, \$195,000 and \$196,451 was funded by the donor, respectively. At June 30, 2020 and 2019, there were no matching contributions included in unconditional promises to give in the accompanying consolidated statements of financial position.

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

NOTE 3 – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are designated for the following purposes at June 30, 2020:

Life and Health Sciences Endowment	\$ 2,230,734
Gwinnett Health System Endowment	985,544
Academic Programs	809,560
Delta Nursing Endowment	724,213
Hudgens Veterans	686,780
Scholarships	654,769
Clarke Family Nursing Endowment	579,367
Child Development	160,747
Hudgens EEC Endowment	127,024
Launch Pointe	126,363
Sharon J. Bartels Endowment	123,627
Boutwell Endowment	118,000
Professional Excellence Fund	70,097
Mingledorff's Endowment	57,977
Other net assets with donor restrictions	379,822
Total	<u>\$ 7,834,624</u>

Net assets with donor restrictions are designated for the following purposes at June 30, 2019:

Life and Health Sciences Endowment	\$ 2,075,742
Gwinnett Health System Endowment	976,265
Academic Programs	922,588
Hudgens Veterans	839,730
Delta Nursing Endowment	714,911
Clarke Family Nursing Endowment	617,062
Scholarships	454,155
Launch Pointe	187,440
Child Development	167,422
Hudgens EEC Endowment	130,052
Sharon J. Bartels Endowment	126,455
Professional Excellence Fund	86,961
Mingledorff's Endowment	56,428
Other net assets with donor restrictions	381,106
Total	<u>\$ 7,736,317</u>

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

NOTE 4 – CONCENTRATIONS

For the years ended June 30, 2020 and 2019, there were no concentrations of donor contributions.

For the year ended June 30, 2020, promises to give from two donors represented approximately 66% of unconditional promises to give. For the year ended June 30, 2019, promises to give from one donor represented approximately 57% of unconditional promises to give.

NOTE 5 – DONATED SERVICES AND GOODS

Contributions of services are recognized when received if such services (a) enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not donated. Donated services of \$437,753 and \$472,385 were recognized for the years ended June 30, 2020 and 2019, respectively, and are included in contributions without donor restrictions in the consolidated statements of activities. Of the donated services, \$417,737 and \$466,944 consisted of salaries and general operating expenses as provided for under the Memorandum of Agreement between the Foundation and the College for the years ended June 30, 2020 and 2019, respectively.

The Foundation recognizes donated goods at the estimated fair value at the date of donation. Donated goods of \$167,296 and \$480,877 were recognized for the years ended June 30, 2020 and 2019, respectively, and are included in contributions without donor restrictions in the consolidated statements of activities. These goods were donated by the Foundation to Gwinnett Technical College and are included in grants and allocations in the consolidated statements of activities. Additionally, office space for the Foundation is provided at no cost to the Foundation; no amount for this benefit has been recognized in the consolidated statements of activities.

NOTE 6 – ADMINISTRATIVE GIFT ALLOCATIONS

The Foundation may charge a one-time fee of up to 10% upon receipt of certain cash donations. The fee is considered an administrative gift allocation, which is allocated to the operating fund to help offset the cost of operating the Foundation. Additionally, the Foundation charges an annual fee of 1.5% on all endowment income. The annual fee for endowment income does not impact the corpus of the endowment. For the years ended June 30, 2020 and 2019, administrative gift allocations were \$21,579 and \$16,955, respectively, and are included in net assets released from restriction in the consolidated statements of activities.

NOTE 7 – FAIR VALUE MEASUREMENTS

In accordance with the authoritative guidance on fair value measurements and disclosures under GAAP, the Foundation discloses and recognizes the fair value of its assets and liabilities using a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

The guidance establishes three levels of fair value as follows:

Level 1 — Valuation is based on unadjusted quoted prices in active markets that are accessible at the measurement date for identical investments.

Level 2 — Valuation is based on inputs other than quoted prices that are observable for the asset either directly or indirectly, including inputs in markets that are not considered to be active.

Level 3 — Valuation is based on unobservable inputs as they trade infrequently or not at all.

The inputs or methodology used for valuing investments are not necessarily an indication of the risk associated with investing in those investments.

Investments are required to be recorded at fair value on a recurring basis. When available, the Foundation uses quoted market prices to determine the fair value of investment securities, and they are included in Level 1. When quoted market prices are unobservable, the Foundation uses other observable inputs including quoted market prices from either markets that are not active or similar assets of active markets, market interest rate curves, and credit spreads, where applicable. These investments are included in Level 2.

Valuation of pooled investments are based on the Foundation's NAV within each fund as a practical expedient. These investments are not classified in the fair value hierarchy, but the amounts are included in this table to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated statements of financial position.

Assets as of June 30, 2020 measured at fair value on a recurring basis are summarized below:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>NAV</u>	<u>Total</u>
Truist pooled funds	\$ -	\$ -	\$ -	\$ 7,853,838	\$ 7,853,838
Total	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 7,853,838</u>	<u>\$ 7,853,838</u>

Assets as of June 30, 2019 measured at fair value on a recurring basis are summarized below:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>NAV</u>	<u>Total</u>
Truist pooled funds	\$ -	\$ -	\$ -	\$ 7,584,768	\$ 7,584,768
Total	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 7,584,768</u>	<u>\$ 7,584,768</u>

NOTE 8 – RELATED PARTY TRANSACTIONS

Unconditional promises to give of \$134,018 and \$21,522 from the employees of the Foundation and members of the Board of Directors are included in receivables at June 30, 2020 and 2019, respectively.

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

Contributions from the employees of the Foundation and members of the Board of Directors included \$133,262 and \$3,020 of donations with donor restrictions and \$6,529 and \$1,812 of donations without donor restrictions for the years ended June 30, 2020 and 2019, respectively.

NOTE 9 – ENDOWMENTS

The Foundation's endowments include board-designated and individual donor-restricted endowment funds. The net assets associated with board-designated funds are classified and reported as net assets without donor restrictions. The net assets associated with donor-restricted funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law: The Board of Directors of the Foundation has interpreted the Georgia Uniform Prudent Management of Institutional Funds Act of 2008 ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Endowment Spending Policy: The Foundation's spending policy for endowments is that no spending of endowment funds will occur until the fund reaches a balance of \$100,000. For funds with balances of \$100,000 to \$250,000, expenditures may be up to 50% of investment income. For funds with balances greater than \$250,000, expenditures may be up to 75% of investment income. For funds with balances less than the original principal balance, the Foundation's policy is to suspend expenditures until the principal value is restored.

The Foundation's spending policy for restricted endowments is that the endowment will be awarded utilizing the moving average market value of the assets over a five-year period as of December 31, calculated on a trailing twenty-quarter basis. Awards will be influenced by both recent period portfolio returns as well as expected future portfolio returns based on long term capital markets and are subject to Board approval. For funds with balances less than the original principal balance, the Foundation's policy is to suspend expenditures until the current market value has reached at least 108% of its original principal balance. The Foundation may elect to establish a separate reserve fund ("Spending Reserve Fund") that can be used to sustain endowment spending levels during extended market downturns. Recommendations for initiating or adding funding to a Spending Reserve Fund are subject to Board approval.

Endowment Investment Policy: The Foundation's return objective for endowment assets is to preserve the principal of the endowed funds, as well as provide funding to programs supported by the endowment. The goal is to produce an annualized total return that equals, and if possible exceeds the return of a balanced market index comprised 43% of the Russell 3000 Index, 15% MSCI ACWI index, 7% MSCI Emerging Markets Index, and 35% of the Bloomberg Barclays Aggregate Bond Index over a rolling period of three to five years.

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

To achieve its return objectives, the Foundation employs a total return strategy where investment returns are generated through capital appreciation (realized and unrealized) and current yield (interest and dividends).

Administrative Fee: The Foundation charges an annual fee of 1.5% on all endowment income. The annual fee for endowment income does not impact the corpus of the endowment.

The endowment net asset composition by type of fund for the year ended June 30, 2020 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Donor restricted endowment funds	\$ -	\$ 4,832,109	\$ 4,832,109
Board-designated endowment funds	255,383	-	255,383
Total funds	<u>\$ 255,383</u>	<u>\$ 4,832,109</u>	<u>\$ 5,087,492</u>

Changes in endowment net assets for the year ended June 30, 2020 are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 252,117	\$ 4,483,332	\$ 4,735,449
Unrealized gains on investments	(10,548)	(203,112)	(213,660)
Realized gains on investments	9,719	176,883	186,602
Interest and dividend income	5,070	94,349	99,419
Contributions	-	407,165	407,165
Amounts appropriated for expenditure	<u>(975)</u>	<u>(126,508)</u>	<u>(127,483)</u>
Endowment net assets, end of year	<u>\$ 255,383</u>	<u>\$ 4,832,109</u>	<u>\$ 5,087,492</u>

The endowment net asset composition by type of fund for the year ended June 30, 2019 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Donor restricted endowment funds	\$ -	\$ 4,483,332	\$ 4,483,332
Board-designated endowment funds	252,117	-	252,117
Total funds	<u>\$ 252,117</u>	<u>\$ 4,483,332</u>	<u>\$ 4,735,449</u>

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

Changes in endowment net assets for the year ended June 30, 2019 are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year	\$ 236,954	\$ 3,807,388	\$ 4,044,342
Unrealized loss on investments	8,455	157,058	165,513
Realized gains on investments	2,686	47,725	50,411
Interest and dividend income	5,070	87,529	92,599
Contributions	-	401,601	401,601
Amounts appropriated for expenditure	<u>(1,048)</u>	<u>(17,969)</u>	<u>(19,017)</u>
Endowment net assets, end of year	<u>\$ 252,117</u>	<u>\$ 4,483,332</u>	<u>\$ 4,735,449</u>

Funds with Deficiencies: Occasionally, the fair value of assets associated with individual endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature are reported in net assets with donor restrictions. There were no deficiencies as of June 30, 2020 and 2019, respectively.

NOTE 10 – SCHEDULE OF FUNCTIONAL EXPENSES

Certain categories of operating expenses are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Costs are directly applied to the related program or supporting service category when identifiable and possible. General operating costs across all natural categories are allocated on the basis of estimates of time and effort.

Expenses are summarized on a functional basis below for the year ended June 30, 2020:

	Program	Support	Total
Grants and allocations	\$ 1,124,258	\$ -	\$ 1,124,258
Salaries and benefits	135,915	252,413	388,328
General and administrative	-	86,041	86,041
Total grants and expenses	<u>\$ 1,260,173</u>	<u>\$ 338,454</u>	<u>\$ 1,598,627</u>

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

Expenses are summarized on a functional basis below for the year ended June 30, 2019:

	<u>Program</u>	<u>Support</u>	<u>Total</u>
Grants and allocations	\$ 1,636,606	\$ -	\$ 1,636,606
Salaries and benefits	130,992	305,649	436,641
General and administrative	-	83,307	83,307
Total grants and expenses	<u>\$ 1,767,598</u>	<u>\$ 388,956</u>	<u>\$ 2,156,554</u>

NOTE 11 – AVAILABILITY AND LIQUIDITY OF FINANCIAL ASSETS

The Foundation is substantially supported by contributions with and without donor restrictions. The Foundation’s financial assets as of June 30, 2020 which are available within the next twelve months to satisfy general expenditures and liabilities are as follows:

	<u>2020</u>	<u>2019</u>
Financial assets at year end:		
Cash	\$ 85,704	\$ 171,060
Unconditional promises to give, net	412,295	633,963
Investments	7,853,838	7,584,768
Investments - other	<u>426,182</u>	<u>420,984</u>
Total financial assets	8,778,019	8,810,775
Less amounts not available to be used within one year:		
Net assets with donor restrictions	7,834,624	7,736,317
Net assets without donor restrictions - board designated	255,383	252,117
Funds held for affiliate	<u>1,278</u>	<u>1,278</u>
Total amounts not available to be used within one year	<u>8,091,285</u>	<u>7,989,712</u>
Financial assets available to meet general expenditures over the next twelve months	<u>\$ 686,734</u>	<u>\$ 821,063</u>

NOTE 12 – SUBSEQUENT EVENTS

The Foundation has evaluated events occurring after June 30, 2020 through October 29, 2020, the date on which the consolidated financial statements were available to be issued.

Since March 2020, the coronavirus outbreak has adversely impacted global commercial activities. The length and severity of the coronavirus outbreak and its impact on the economy and Foundation is unknown.

Gwinnett Tech Foundation, Inc. and Subsidiary

Notes to Consolidated Financial Statements

June 30, 2020 and 2019

The extent to which this event will affect the Foundation's change in net assets and financial position remains uncertain. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

No other significant events occurred subsequent to the statement of financial position date but prior to issuance that would have a material impact on the consolidated financial statements or disclosures.